

AXSDry is a complete set of online tools and databases designed for the dry bulk shipping industry. Hundreds of operators, brokers, charterers and financial institutions save time and effort by pooling their key information in one place. Members agree they make better decisions by easily interacting data with our powerful assessment and analysis tools. AXSDry enables you to have a complete view of the dry bulk shipping market – without having to sort through thousands of e-mails, or manage multiple programs on your desktop.

### **What's New: AXSDry Voyage Calculator 3.0 Released**

We have recently released version 3.0 of our renowned AXSDry Voyage Calculator.

AXSDry Voyage Calculator 3.0 is an interactive tool allowing brokers and charterers to quickly and easily take multiple factors into consideration when performing voyage estimations, such as vessel technical details including speed and consumptions, port draft and DAs, canal costs, unlimited route and cargo options, bunker and passage ports, distances, bunker prices, P&L and more. Results are immediately available on the same screen. Calculations can be saved and stored, and even safely and securely shared with colleagues or business partners.

#### ***Many benefits***

Users of AXSDry Voyage Calculator can work faster, manage more efficiently and plan better.

Like all of AXSDry's interactive tools, AXSDry Voyage Calculator draws upon AXSMarine's extensive set of up-to-date knowledge databases. A full list of the new release's features can be found on our web site at [www.axsmarine.com](http://www.axsmarine.com). Companies wishing to benefit from a free trial should contact AXSMarine.

### **What's New: AXSDry "Light" for Small Offices**

We've also recently announced the launch of a subscription package specifically tailored to small offices with **one or two individual users**. While the majority of our customers are large corporations with users across multiple sites, the suite's inherent flexibility means a 1- or 2-man chartering team can use it successfully as well: hence the creation of this special solution, designed and priced for 1- or 2-person firms.

#### ***An adapted offer and pricing structure***

This new "light" version of AXSDry allows for an ultra-quick set-up and more importantly, offers significant cost savings over the full-version subscription rates.

Interested 1- or 2-person brokering and chartering firms should contact us for a free trial.

## AXSDry Welcomes New Members

**Nolarma, Lightship Singapore, Waterfront Chartering, Navico Chartering and CTL Westrans** have recently adopted our Vessel Manager & Calculator modules to support and enhance their business. **Shipping and Chartering (Germany)** is now using our Voyage Calculator to help them in their investment decision-making process.

## AXSMarine Expands Global Presence

AXSMarine is expanding our global presence, with staffers currently on site in both **Greece** and **Singapore** to offer you the best service possible.

**Hugo Rouse**, a young shipping professional, has been with us for eight months. He is currently based in Athens. Hugo is getting to know the local shipping community.

➡ You can reach Hugo at +30 6 98 16 82 757 or [hugo.rousse@axsmarine.com](mailto:hugo.rousse@axsmarine.com)

**Florie Jacquet** has been with us for three years and has been based in Singapore for the past eight months, visiting and getting to know the local growing shipping community.

➡ Florie can be reached at +65 6225 3115 or [florie.jacquet@axsmarine.com](mailto:florie.jacquet@axsmarine.com)

## Inside AXSDry

**Dynamic Vessel Lists:** Save your search criteria and click the Dynamic Work List box – Access it directly from your Qmatch function in the Vessel List page. The application remembers which vessels you omitted and runs a search each time you open it, to bring in any newly updated tonnage.

**Port Library:** We have updated information about many DA's and berths since the beginning of September. Access our Port Library from the Ports menu; request Missing Information directly through the system OR add your own private information.

## Tips for Brokers

Opening new offices? Have brokers who need access to ready-to-use software wherever they are located? Then **AXSDry Vessel Manager** is the tool for you. Inter-office communicating is streamlined with this tool, reducing the need to read e-mails to find the information you need.

## Take advantage!

**AXSMarine's Updating Service** is a secure and efficient way to avoid reading hundreds if not thousands of e-mails related to Tonnage or Cargoes. Instead, have AXSMarine transfer them for you directly into your private searchable and sortable database.

## Useful link

**FareCompare** is one of the best sites on the Internet for cheap airfare information, schedule updates, discounted first class tickets, and handy travel planning tools. Take a look at: <http://www.farecompare.com/>

### **AXSDry News**

is available free of charge upon request,  
at AXSMarine's discretion.

#### **Editor-in-Chief:**

Stephen Fletcher, AXSMarine Commercial Director

#### **Editorial Committee:**

Emmanuelle Aguilar, Olivier Bianchi, Florie Jacquet, Hugo Rousse

All texts © AXSMarine 2007

Please send your feedback, comments and questions to  
[commercial@axsmarine.com](mailto:commercial@axsmarine.com)