



# About AXSMarine

*[www.axsmarine.com](http://www.axsmarine.com)*

# The shipping industry

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## **AXSMarine provides services to shipping industry professionals:**

- Shipbrokers
- Bulk, Liner & Tanker operating companies
- Charterers
- Financial institutions, banks and investment funds
- Terminal operators
- Port and liner agencies
- Research houses
- Consultants
- Universities

# The problem

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## The shipping industry today has:

- **Too much** information to research & compile, residing in multiple, sometimes costly sources
- **Unsearchable** information: impossible to retrieve what they need when they need it
- **Aging, closed, proprietary** information management systems, **not suited** to taking advantage of “Web 2.0”

*\*The phrase “Web 2.0” refers to a second generation of Internet-based communities and services which aim to facilitate collaboration and sharing between users.*

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# Our solution

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**With AXSMarine, shipping industry professionals can transform their massive overload of raw data into useful, searchable information.**

**The result?  
Work faster,  
manage more  
efficiently  
and plan  
better.**

# Industry-wide enthusiasm for our databases

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**Our value-added information is redistributed by:**

- Lloyds List (indices)
- Journal de la Marine Marchande (indices)
- Reuters (indices, market estimates, ship and port aggregated data)

**Our value-added information is used by:**

- Infospectrum researchers
- European Community analysts
- Lloyds List journalists
- TradeWinds journalists
- Coal Marketing journalists
- Universities
- Many other publications

**AXSMARINE**



Connecting the Shipping Community



# Our 5 Products

# Our 5 product lines

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**AXSDRY** 

**AXSS&P** 

**AXSOFFSHORE** 

**AXS  LINER** 

**AXSTANKER** 

**1,500  
individual users**

**10,000  
connections daily**

# Our offer for dry bulk

Instead of **searching** for information, AXSDry's 120+ clients can simply **access and use it** to make smarter choices and better decisions.



## 4 main modules:

- Vessel Manager
- Cargo Manager
- Voyage Estimator
- FFA screen **NEW!**

## Linked to updated databases

- Distance Table
- Vessel technical registry
- Port information & bunker prices
- Fixtures and Indices

# Our offer for sale & purchase



AXSS&P is a secure, web-based complete ***Sales & Purchase system***. It is easy to learn and easy to use.



- **All individual vessel data is available on one easy-to-view screen.**
- **Full integration with MSOutlook is available using plug-ins, including address book functionality**

# Our offer for offshore supply

AXSOffshore is a secure, web-based complete ***Offshore Supply system***. It is easy to learn and easy to use.



- **All individual vessel data is available on one easy-to-view screen.**
- **Technical and commercial integration with your current database is available**

# Our offer for liner shipping

Over 160 clients access the system's ***data sorting, processing and sharing technologies*** as the leading research database and productivity tool available.



- **Detailed service info.**
- **Vessel Fixtures/Positions Sales & Orderbook**
- **Vessel Descriptions**
- **Daily News & archive**
- **Weekly Newsletter**
- **Market statistics**
- **Market & Trade reports**

# Our offer for wet bulk

Our ***exclusive membership*** of 90+ tanker brokers votes to approve the admission of any new applicant before granting him access to our ***state-of-the-art technologies***.



- **Vessel Positions**
- **Distance Calculator**
- **Vessel Descriptions**
- **Voyage Calculators**

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# Looking forward

# Development strategy

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**Grow sales organically and with new products**

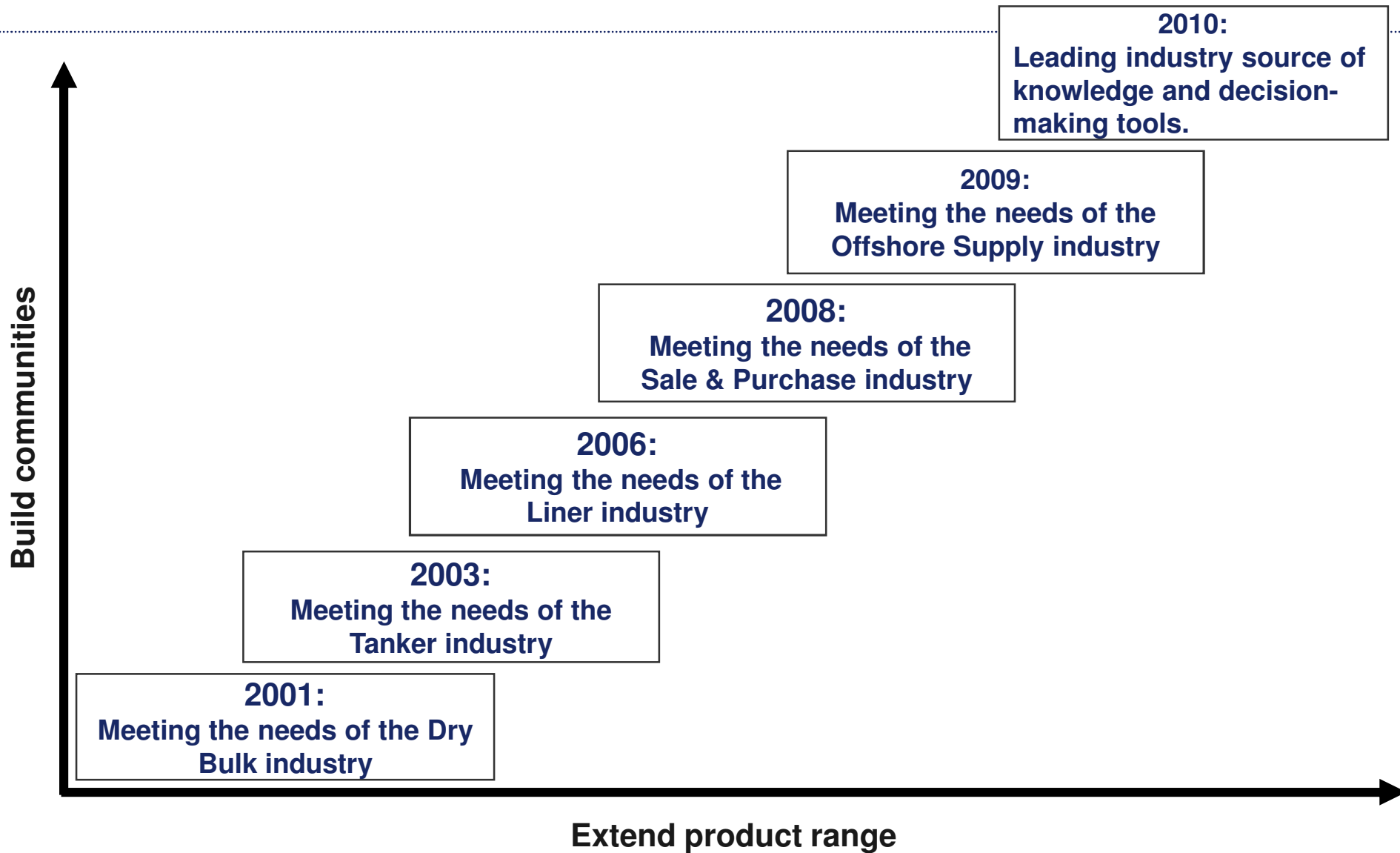


**Create liquidity for our shareholders**



**Find synergies with like-minded companies to increase liquidity**

# Development vision



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**Thank you**

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